



TOWN OF
SEDGEWICK

Agenda

Special Meeting of Council

Monday, June 25th, 2018

Town of Sedgewick Council Chambers

7:00 pm

1. Call to Order

2. Acknowledgement of Treaty 6

3. New Business

- 3.1 [Subdivision Tender](#)
- 3.2 [Stage Naming Rights](#)
- 3.3 [Pylon Sign Sponsorship](#)

4. In-Camera

- 4.1 Concert Offer – FOIP Part 1, Division 2, Section 16

5. Adjournment



SUBDIVISION TENDER

EXECUTIVE SUMMARY

The tender for the 54th Avenue subdivision closed on June 21st. Ten bids were received.

BACKGROUND

The project includes the 54th Avenue subdivision as well as extending sanitary sewer services to the south end of Spruce Drive.

Bids ranged from \$950,309 to \$1,437,819.

A number of bids were disqualified, including the lowest bid. The next lowest bid is \$957,612 and is recommended for Council approval.

BUDGET IMPLICATIONS

Subdivision Budget \$1,100,000
Anticipated Project Cost \$1,193,990

Spruce Drive Sewer Budget \$120,000
Anticipated Project Cost \$115,161

ALTERNATIVES

1. Council may approve Associated Engineering's recommendation letter and award the Sedgewick Subdivision – Phase I project to High Mountain Hoe Service Co. Ltd. at the bid price of \$957,612.
2. Council may direct Administration in another manner.

RECOMMENDATION

1. That Council approve Associated Engineering's recommendation letter and award the Sedgewick Subdivision – Phase I project to High Mountain Hoe Service Co. Ltd. at the bid price of \$957,612.

ATTACHMENTS

1. Associated Engineering Bid Evaluation



**Associated
Engineering**

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Associated Engineering Alberta Ltd.
500, 9888 Jasper Avenue
Edmonton, Alberta, Canada T5J 5C6

TEL: 780.451.7666
FAX: 780.454.7698
www.ae.ca

June 25, 2018

File: 2018-3149.000.C.01.00

Jim Fedyk
CAO
Town of Sedgewick
Box 129
Sedgewick, AB T0B 4C0

Re: SEDGEWICK SUBDIVISION - PHASE 1 BID EVALUATION

Dear Mr. Fedyk:

Bids for the Sedgewick Subdivision – Phase 1 project were received and opened at the Associated Engineering Edmonton office at 2:00 pm on June 21, 2018.

Ten (10) bids were received for this tender. All tenders have been checked and the amounts shown in the summary have been found to be correct or have been arithmetically corrected as indicated. A summary of bids received is shown in **Table 1** below, with High Mountain Hoe Service Co. Ltd. being the low bidder.

Table 1: SUMMARY OF BIDS RECEIVED

Bidder	Total Bid Price
High Mountain Hoe Service Co. Ltd.	\$957,612.00
Netook Construction Ltd.	\$972,333.90
PSA Construction Inc.	\$982,647.40
Urban Dirtworks Inc.	\$1,014,301.07
Rulam Contracting	\$1,085,930.17
Rockhard Contractors Inc.	\$1,224,640.58
GS Construction	\$1,268,000.00
Disqualified Bids	
IMC Construction Ltd. ¹	\$950,309.90
SLA Industries ²	\$1,155,581.66
Kaon Infrastructure Ltd. ³	\$1,437,819.53

¹ IMC Construction Ltd. has been disqualified due to an incomplete Bid Form.

² SLA Industries has been disqualified due to lack of proof of insurance.

³ Kaon Infrastructure Ltd. Has been disqualified due to lack of proof of insurance and schedule.



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The following is a summary of the items noted regarding the bids received:

- IMC Construction Ltd. has been disqualified due to an incomplete Bid Form. There were several errors in their Bid Form and one line item did not include a unit price. For a complete list of errors, refer to the notes at the bottom of **Table 2**.
- GS Construction had an extension multiplication error for item A-6.1.4; bid unit price was used to revise the extension. There was no change to total bid as the subtotal for section A-6.0 was correct.
- High Mountain Hoe Service Co. Ltd. had an extension multiplication error for item A-2.1. It is recommended that High Mountain Hoe Service Co. Ltd. be contacted to confirm whether the unit price or extension is correct in this case. High Mountain Hoe Service Co. Ltd. also had a summation error for section B-2.0, which has been corrected.
- Netook Construction Ltd. had three extension multiplication errors; in each case, the bid unit price was used to revise the extension.
- SLA Industries had several arithmetical errors, and while Addendum 2 was acknowledged, their Bid was not adjusted to reflect the revised manhole quantities. SLA Industries has been disqualified due to lack of proof of insurance.
- Koan Infrastructure Ltd. had several arithmetical errors, which have been corrected; however, they have been disqualified due to a lack of proof of insurance and lack of schedule.
- Rulam Contracting had two extension multiplication errors; in each case, the bid unit price was used to revise the extension. Rulam Contracting acknowledged Addendum 2; however, the revised manhole quantity for item A-5.5.1 was not reflected in their bid. The bid unit price provided was used with the revised quantity to revise the extension.
- Several bidders' insurance documents indicate expiration dates during the 2018 construction season. Additional follow-up may be required to confirm that the selected bidder has renewed their insurance coverage.
- Eight (8) of ten (10) bidders provided Certificate of Recognition (COR) documentation.
- High Mountain Hoe Service Co. Ltd. was the only bidder to provide references.

The enclosed **Table 2** shows the detailed breakdown of the costs and a summary of the corrections noted for the extensions and totals. For a comprehensive summary of the supporting bid documents submitted for each bidder, refer to **Table 3**.

Associated Engineering has not worked with High Mountain Hoe Service Co. Ltd.; however, we have followed up with their provided references and the feedback was generally positive; however, a reference (Town of Stettler) indicated that full-time inspection services would be required for this contractor. In our opinion, High Mountain Hoe Service Co. Ltd. is qualified to complete the project and has a good understanding of the scope and cost of the work. High Mountain Hoe Service Co. Ltd. listed Olds Concrete



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and TJ Paving as subcontractors. Associated Engineering has worked with both of these sub-contractors on past successful Alberta Transportation projects.

The schedule provided by High Mountain Hoe Service Co. Ltd. demonstrates completion of works within the specified October 30, 2018 completion date. The schedule is summarized as follows:

• Clearing and stripping	July 9 to July 15, 2018
• Water main	July 16 to July 24, 2018
• Sanitary Main	July 24 to August 3, 2018
• Services	August 6 to August 12, 2018
• Storm Sewer	August 13 to August 22, 2018
• Roadwork	August 15 to August 25, 2018
• Curb and sidewalk	August 20 to August 31, 2018
• Paving and grading	September 3 to September 13, 2018
• Spruce Drive stripping	August 22 to August 25, 2018
• Spruce Drive sanitary main	August 27 to September 6, 2018
• Spruce Drive roadworks	August 29 to September 10, 2018

The schedule provided by High Mountain Hoe Service Co. Ltd. is aggressive as it assumes immediate award and does not consider preconstruction activities, including Fortis pole relocation(s). As a result, the Town of Sedgewick should expect that substantial completion be extended into October 2018, with top lift paving likely extending into June 2019 as per the completion dates provided in Addendum 1.

Tables 4 and 5 detail the Anticipated Project Cost for Sedgewick Subdivision – Phase 1 and Spruce Drive Sanitary Main, respectively.



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Table 4: ANTICIPATED PROJECT COST – SEDGEWICK SUBDIVISION PHASE 1

Construction Cost (based on low bid)	
Low Bid	\$868,934.00
Engineering	
Associated Engineering Alberta Ltd.	
<i>Design</i>	\$25,000.00
<i>Construction Services</i>	\$30,000.00
PALS	\$18,000.00
Shallow Utilities	
Fortis Alberta	\$130,000.00 ¹
Sedgewick-Killam Natural Gas Co-op	\$24,200.00 ²
Eastlink	\$21,000.00
Telus	\$20,000.00 ³
SUB-TOTAL (Excl. GST)	\$1,137,134.00
Goods and Services Tax (GST)	\$56,856.70
TOTAL ANTICIPATED PROJECT COST	\$1,193,990.70

¹ Option 1 Underground Power included for budgetary purposes. To be confirmed by the Town.

² Higher estimate included for budgetary purposes. Gas route to be confirmed by the Town.

³ Ballpark estimate – to be confirmed by Telus.



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Table 5: ANTICIPATED PROJECT COST – SPRUCE DRIVE SANITARY MAIN

Construction Cost (based on low bid)	
Low Bid	\$88,678.00
Engineering	
Associated Engineering Alberta Ltd.	
Design	\$6,000.00
Construction Services	\$15,000.00
SUB-TOTAL (Excl. GST)	\$109,678.00
Goods and Services Tax (GST)	\$5,483.90
TOTAL ANTICIPATED PROJECT COST	\$115,161.90

Adding the sub-totals from **Tables 4** and **5** yields a total anticipated project cost of \$1,246,812.00, exclusive of GST.

Based on our review of the bids and analysis as outlined above, we recommend the Town of Sedgewick award the Sedgewick Subdivision – Phase 1 project to High Mountain Hoe Service Co. Ltd. at the bid price of \$957,612.00. If you are in agreement with our recommendations, in accordance with Article 1.8.2.2 of the Instructions to Bidders, it would be in order for you to issue a Notice of Acceptance to the successful Bidder.

Yours truly,

Nelson Dos Santos, P.Eng.
Project Manager

Kaitlin Munroe, P.Eng.
Project Engineer

Enclosure(s)

Cc: Nelson Dos Santos Associated Engineering

Table 2:	Bid
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Evaluation



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[illegible]

Table 2: Evaluation

Evaluation			Terms of Bid/General Conditions			Project			Contract			Subcontract			Phase 1			Phase 2			Phase 3			Phase 4			Phase 5			Phase 6			Phase 7			Phase 8			Phase 9			Phase 10			Phase 11			Phase 12			Phase 13			Phase 14			Phase 15			Phase 16			Phase 17			Phase 18			Phase 19			Phase 20			Phase 21			Phase 22			Phase 23			Phase 24			Phase 25			Phase 26			Phase 27			Phase 28			Phase 29			Phase 30			Phase 31			Phase 32			Phase 33			Phase 34			Phase 35			Phase 36			Phase 37			Phase 38			Phase 39			Phase 40			Phase 41			Phase 42			Phase 43			Phase 44			Phase 45			Phase 46			Phase 47			Phase 48			Phase 49			Phase 50			Phase 51			Phase 52			Phase 53			Phase 54			Phase 55			Phase 56			Phase 57			Phase 58			Phase 59			Phase 60			Phase 61			Phase 62			Phase 63			Phase 64			Phase 65			Phase 66			Phase 67			Phase 68			Phase 69			Phase 70			Phase 71			Phase 72			Phase 73			Phase 74			Phase 75			Phase 76			Phase 77			Phase 78			Phase 79			Phase 80			Phase 81			Phase 82			Phase 83			Phase 84			Phase 85			Phase 86			Phase 87			Phase 88			Phase 89			Phase 90			Phase 91			Phase 92			Phase 93			Phase 94			Phase 95			Phase 96			Phase 97			Phase 98			Phase 99			Phase 100			Phase 101			Phase 102			Phase 103			Phase 104			Phase 105			Phase 106			Phase 107			Phase 108			Phase 109			Phase 110			Phase 111			Phase 112			Phase 113			Phase 114			Phase 115			Phase 116			Phase 117			Phase 118			Phase 119			Phase 120			Phase 121			Phase 122			Phase 123			Phase 124			Phase 125			Phase 126			Phase 127			Phase 128			Phase 129			Phase 130			Phase 131			Phase 132			Phase 133			Phase 134			Phase 135			Phase 136			Phase 137			Phase 138			Phase 139			Phase 140			Phase 141			Phase 142			Phase 143			Phase 144			Phase 145			Phase 146			Phase 147			Phase 148			Phase 149			Phase 150			Phase 151			Phase 152			Phase 153			Phase 154			Phase 155			Phase 156			Phase 157			Phase 158			Phase 159			Phase 160			Phase 161			Phase 162			Phase 163			Phase 164			Phase 165			Phase 166			Phase 167			Phase 168			Phase 169			Phase 170			Phase 171			Phase 172			Phase 173			Phase 174			Phase 175			Phase 176			Phase 177			Phase 178			Phase 179			Phase 180			Phase 181			Phase 182			Phase 183			Phase 184			Phase 185			Phase 186			Phase 187			Phase 188			Phase 189			Phase 190			Phase 191			Phase 192			Phase 193			Phase 194			Phase 195			Phase 196			Phase 197			Phase 198			Phase 199			Phase 200			Phase 201			Phase 202			Phase 203			Phase 204			Phase 205			Phase 206			Phase 207			Phase 208			Phase 209			Phase 210			Phase 211			Phase 212			Phase 213			Phase 214			Phase 215			Phase 216			Phase 217			Phase 218			Phase 219			Phase 220			Phase 221			Phase 222			Phase 223			Phase 224			Phase 225			Phase 226			Phase 227			Phase 228			Phase 229			Phase 230			Phase 231			Phase 232			Phase 233			Phase 234			Phase 235			Phase 236			Phase 237			Phase 238			Phase 239			Phase 240			Phase 241			Phase 242			Phase 243			Phase 244			Phase 245			Phase 246			Phase 247			Phase 248			Phase 249			Phase 250			Phase 251			Phase 252			Phase 253			Phase 254			Phase 255			Phase 256			Phase 257			Phase 258			Phase 259			Phase 260			Phase 261			Phase 262			Phase 263			Phase 264			Phase 265			Phase 266			Phase 267			Phase 268			Phase 269			Phase 270			Phase 271			Phase 272			Phase 273			Phase 274			Phase 275			Phase 276			Phase 277			Phase 278			Phase 279			Phase 280			Phase 281			Phase 282			Phase 283			Phase 284			Phase 285			Phase 286			Phase 287			Phase 288			Phase 289			Phase 290			Phase 291			Phase 292			Phase 293			Phase 294			Phase 295			Phase 296			Phase 297			Phase 298			Phase 299			Phase 300			Phase 301			Phase 302			Phase 303			Phase 304			Phase 305			Phase 306			Phase 307			Phase 308			Phase 309			Phase 310			Phase 311			Phase 312			Phase 313			Phase 314			Phase 315			Phase 316			Phase 317			Phase 318			Phase 319			Phase 320			Phase 321			Phase 322			Phase 323			Phase 324			Phase 325			Phase 326			Phase 327			Phase 328			Phase 329			Phase 330			Phase 331			Phase 332			Phase 333			Phase 334			Phase 335			Phase 336			Phase 337			Phase 338			Phase 339			Phase 340			Phase 341			Phase 342			Phase 343			Phase 344			Phase 345			Phase 346			Phase 347			Phase 348			Phase 349			Phase 350			Phase 351			Phase 352			Phase 353			Phase 354			Phase 355			Phase 356			Phase 357			Phase 358			Phase 359			Phase 360			Phase 361			Phase 362			Phase 363			Phase 364			Phase 365			Phase 366			Phase 367			Phase 368			Phase 369			Phase 370			Phase 371			Phase 372			Phase 373			Phase 374			Phase 375			Phase 376			Phase 377			Phase 378			Phase 379			Phase 380			Phase 381			Phase 382			Phase 383			Phase 384			Phase 385			Phase 386			Phase 387			Phase 388			Phase 389			Phase 390			Phase 391			Phase 392			Phase 393			Phase 394			Phase 395			Phase 396			Phase 397			Phase 398			Phase 399			Phase 400			Phase 401			Phase 402			Phase 403			Phase 404			Phase 405			Phase 406			Phase 407			Phase 408			Phase 409			Phase 410			Phase 411			Phase 412			Phase 413			Phase 414			Phase 415			Phase 416			Phase 417			Phase 418			Phase 419			Phase 420			Phase 421			Phase 422			Phase 423			Phase 424			Phase 425			Phase 426			Phase 427			Phase 428			Phase 429			Phase 430			Phase 431			Phase 432			Phase 433			Phase 434			Phase 435			Phase 436			Phase 437			Phase 438			Phase 439			Phase 440			Phase 441			Phase 442			Phase 443			Phase 444			Phase 445			Phase 446			Phase 447			Phase 448			Phase 449			Phase 450			Phase 451			Phase 452			Phase 453			Phase 454			Phase 455			Phase 456			Phase 457			Phase 458			Phase 459			Phase 460			Phase 461			Phase 462			Phase 463			Phase 464			Phase 465			Phase 466			Phase 467			Phase 468			Phase 469			Phase 470			Phase 471			Phase 472			Phase 473			Phase 474			Phase 475			Phase 476			Phase 477			Phase 478			Phase 479			Phase 480			Phase 481			Phase 482			Phase 483			Phase 484			Phase 485			Phase 486			Phase 487			Phase 488			Phase 489			Phase 490			Phase 491			Phase 492			Phase 493			Phase 494			Phase 495			Phase 496			Phase 497			Phase 498			Phase 499			Phase 500			Phase 501			Phase 502			Phase 503			Phase 504			Phase 505			Phase 506			Phase 507			Phase 508			Phase 509			Phase 510			Phase 511			Phase 512			Phase 513			Phase 514			Phase 515			Phase 516			Phase 517			Phase 518			Phase 519			Phase 520			Phase 521			Phase 522			Phase 523			Phase 524			Phase 525			Phase 526			Phase 527			Phase 528			Phase 529			Phase 530			Phase 531			Phase 532			Phase 533			Phase 534			Phase 535			Phase 536			Phase 537			Phase 538			Phase 539			Phase 540			Phase 541			Phase 542			Phase 543			Phase 544			Phase 545			Phase 546			Phase 547			Phase 548			Phase 549			Phase 550			Phase 551			Phase 552			Phase 553			Phase 554			Phase 555			Phase 556			Phase 557			Phase 558			Phase 559			Phase 560			Phase 561			Phase 562			Phase 563			Phase 564			Phase 565			Phase 566			Phase 567			Phase 568			Phase 569			Phase 570			Phase 571			Phase 572			Phase 573			Phase 574			Phase 575			Phase 576			Phase 577			Phase 578			Phase 579			Phase 580			Phase 581			Phase 582			Phase 583			Phase 584			Phase 585			Phase 586			Phase 587			Phase 588			Phase 589			Phase 590			Phase 591			Phase 592			Phase 593			Phase 594			Phase 595			Phase 596			Phase 597			Phase 598			Phase 599			Phase 600			Phase 601			Phase 602			Phase 603			Phase 604			Phase 605			Phase 606			Phase 607			Phase 608			Phase 609			Phase 610			Phase 611			Phase 612			Phase 613			Phase 614			Phase 615			Phase 616			Phase 617			Phase 618			Phase 619			Phase 620			Phase 621			Phase 622			Phase 623			Phase 624			Phase 625			Phase 626			Phase 627			Phase 628			Phase 629			Phase 630			Phase 631			Phase 632			Phase 633			Phase 634			Phase 635			Phase 636			Phase 637			Phase 638			Phase 639			Phase 640			Phase 641			Phase 642			Phase 643			Phase 644			Phase 645			Phase 646			Phase 647			Phase 648			Phase 649			Phase 650			Phase 651			Phase 652			Phase 653			Phase 654			Phase 655			Phase 656			Phase 657			Phase 658			Phase 659			Phase 660			Phase 661			Phase 662			Phase 663			Phase 664			Phase 665			Phase 666			Phase 667			Phase 668			Phase 669			Phase 670			Phase 671			Phase 672			Phase 673			Phase 674			Phase 675			Phase 676			Phase 677			Phase 678			Phase 679			Phase 680			Phase 681			Phase 682			Phase 683			Phase 684			Phase 685			Phase 686			Phase 687			Phase 688			Phase 689			Phase 690			Phase 691			Phase 692			Phase 693			Phase 694			Phase 695			Phase 696			Phase 697			Phase 698			Phase 699			Phase 700			Phase 701			Phase 702			Phase 703			Phase 704			Phase 705			Phase 706			Phase 707			Phase 708			Phase 709			Phase 710			Phase 711			Phase 712			Phase 713			Phase 714			Phase 715			Phase 716			Phase 717			Phase 718			Phase 719			Phase 720			Phase 721			Phase 722			Phase 723			Phase 724			Phase 725			Phase 726			Phase 727			Phase 728			Phase 729			Phase 730			Phase 731			Phase 732			Phase 733			Phase 734			Phase 735			Phase 736			Phase 737			Phase 738			Phase 739			Phase 740			Phase 741			Phase 742			Phase 743			Phase 744			Phase 745			Phase 746			Phase 747			Phase 748			Phase 749			Phase 750			Phase 751			Phase 752			Phase 753			Phase 754			Phase 755			Phase 756			Phase 757			Phase 758			Phase 759			Phase 760			Phase 761			Phase 762			Phase 763			Phase 764			Phase 765			Phase 766			Phase 767			Phase 768			Phase 769			Phase 770			Phase 771			Phase 772			Phase 773			Phase 774			Phase 775			Phase 776			Phase 777			Phase 778			Phase 779			Phase 780			Phase 781			Phase 782			Phase 783			Phase 784			Phase 785			Phase 786			Phase 787			Phase 788			Phase 789			Phase 790			Phase 791			Phase 792			Phase 793			Phase 794			Phase 795			Phase 796			Phase 797			Phase 798			Phase 799			Phase 800			Phase 801			Phase 802			Phase 803			Phase 804			Phase 805			Phase 806			Phase 807			Phase 808			Phase 809			Phase 810			Phase 811			Phase 812			Phase 813			Phase 814			Phase 815			Phase 816			Phase 817			Phase 818			Phase 819			Phase 820			Phase 821			Phase 822			Phase 823			Phase 824			Phase 825			Phase 826			Phase 827			Phase 828			Phase 829			Phase 830			Phase 831			Phase 832			Phase 833			Phase 834			Phase 835			Phase 836			Phase 837			Phase 838			Phase 839			Phase 840			Phase 841			Phase 842			Phase 843			Phase 844			Phase 845			Phase 846			Phase 847			Phase 848			Phase 849			Phase 850			Phase 851			Phase 852			Phase 853			Phase 854			Phase 855			Phase 856			Phase 857			Phase 858			Phase 859			Phase 860			Phase 861			Phase 862			Phase 863			Phase 864			Phase 865			Phase 866			Phase 867			Phase 868			Phase 869			Phase 870			Phase 871			Phase 872			Phase 873			Phase 874			Phase 875			Phase 876			Phase 877			Phase 878			Phase 879			Phase 880			Phase 881			Phase 882			Phase 883			Phase 884			Phase 885			Phase 886			Phase 887			Phase 888			Phase 889			Phase 890			Phase 891			Phase 892			Phase 893			Phase 894			Phase 895			Phase 896			Phase 897			Phase 898			Phase 899			Phase 900			Phase 901			Phase 902			Phase 903			Phase 904			Phase 905			Phase 906			Phase 907			Phase 908			Phase 909			Phase 910			Phase 911			Phase 912			Phase 913			Phase 914			Phase 915			Phase 916			Phase 917			Phase 918			Phase 919			Phase 920			Phase 921			Phase 922			Phase 923			Phase 924			Phase 925			Phase 926			Phase 927			Phase 928			Phase 929			Phase 930			Phase 931			Phase 932			Phase 933			Phase 934			Phase 935			Phase 936			Phase 937			Phase 938			Phase 939			Phase 940			Phase 941			Phase 942			Phase 943			Phase 944			Phase 945			Phase 946			Phase 947			Phase 948			Phase 949			Phase 950			Phase 951			Phase 952			Phase 953			Phase 954			Phase 955			Phase 956			Phase 95		
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Table 2:	Bid	Evaluation
Client		
Team of Bedfordrick		


Project	Seymour's Singhwaha - Phase 1				Unit Price	Estimation	
By: Aarti Mawani P.Eng.	Item	Description	Quantity	Unit	Prep. Hrs.	2018-1-18	
					Unit Price	Estimation	
	PART B. SPURGE DRIVE SANITARY SEWER						
	BITE PREPARATION						
	B-1.1	Striping and Stenciling					
	B-1.2	1" (30mm) Depth	65	m ²	\$1,000	\$ 235.00	
	B-1.2	Salvage and Sample Granular Road Structure (Subject to Disposal)	270	m ²	\$1,000	\$ 1,350.00	
	TOTAL PART B.1-BITE PREPARATION						
					\$	\$ 1,615.00	
	SANITARY SEWERS						
	B-2.1	Treeing and Bant (Depth to 1m)	133	m	250.00	\$ 33,250.00	
	B-2.2	1. 6m to 1 m					
	B-2.2	1. Clean 8" to 200 mm Dia. Man	133	m ³	\$30.00	\$ 3,990.00	
	B-2.3	Open-cutting	10	m ³	\$110.00	\$ 1,100.00	
	B-2.4	Supply and Install Sanitary Sewer Man	133	m ³	\$125.00	\$ 16,625.00	
	B-2.5	Supply and Install Manholes					
	B-2.5	1. 1200 mm ID.	3	mm	\$1,500.00	\$ 4,500.00	
	B-2.6	2. Type 4-6" Frame and Cover	1	mm	\$1,000.00	\$ 1,000.00	
	B-2.7	Sanitary Sewer					
	B-2.7	1. 1200 mm ID.	1	mm	\$1,500.00	\$ 1,500.00	
	B-2.7	2. Type 4-6" Frame and Cover	1	mm	\$1,000.00	\$ 1,000.00	
	B-2.7	3. CCTV Sewer Inspection					
	B-2.7	1. Corrosion/Chemical	133	m	\$110.00	\$ 14,630.00	
	B-2.7	2. Ext of Warranty Period	133	m	\$110.00	\$ 14,630.00	
	B-2.7	3. Thru to Existing Structure	133	m	\$1,000.00	\$ 1,330.00	
	B-2.8						
	TOTAL PART B.2-B. SANITARY SEWERS						
					\$	\$ 87,935.00	
	SURFACE RESTORATION						
B-3.1	1. 200 mm Depth						
B-3.2	1. 200 mm Depth	1,875	m ²	\$1,000	\$ 3,225.00		
B-3.2	2. Spread Chise Road Structure						
B-3.2	1. 100mm and Compact Granular Road Structure	270	m ²	\$45.00	\$ 12,150.00		
B-3.2	2. Granular Base						
B-3.2	1. 20 mm Minus Base Course - 250 mm Depth	270	m ²	\$45.00	\$ 18,240.00		
B-3.2							

Table 2:

[illegible]

Table 3
Supporting Documentation

[illegible]



TOWN OF SEDGEWICK

REQUEST FOR DECISION

JUNE 25, 2018
STAGE NAMING RIGHTS

STAGE NAMING RIGHTS

EXECUTIVE SUMMARY

Campbell-McLennan Chrysler has accepted an agreement to purchase the naming rights to the Town's portable stage.

BACKGROUND

The five year agreement includes the following terms:

- The sponsor receives advertising space on the front of the stage during use, on the east side exterior wall of the Recreation Centre, above the north entrance to the Recreation Centre. The agreement also includes light box advertising on the new pylon sign.
- In return the Town would receive \$5000 per year over the next five years.

BUDGET IMPLICATIONS

\$25,000 of revenue over five years

ALTERNATIVES

1. Council may approve entering into a five year agreement with Campbell-McLennan Chrysler for the naming rights of the stage for \$25,000.
2. Council may decide not to enter into the agreement.

RECOMMENDATION

1. That Council approve entering into a five year agreement with Campbell-McLennan Chrysler for the naming rights of the stage for \$25,000.

ATTACHMENTS

1. Stage Naming Rights agreement

LETTER OF AGREEMENT

THIS AGREEMENT MADE IN DUPLICATE THIS 25 DAY OF June, 2018.

BETWEEN

THE TOWN OF SEDGEWICK
(Hereinafter called the "Town")

AND

Campbell-McLennan Chrysler
(Hereinafter called "Campbell-McLennan")

This letter of agreement ("LOA") sets out the terms and conditions by which Campbell-McLennan is to acquire from the Town naming rights for the Town of Sedgewick Portable Staging System (the "Naming Rights"). Specifically, this LOA sets forth certain terms and conditions that are proposed to be included in a Sponsorship Agreement between the parties with respect to the Naming Rights (the "Sponsorship Agreement").

This LOA Shall remain open for acceptance until Monday, June 25th, 2018 at 1:00 pm (CST), at which point it shall be automatically revoked without any further action or notice by the Town.

All references to currency in this LOA are stated in Canadian dollars.

1. **Naming Rights**
 - a) Upon the Effective Date of the Sponsorship Agreement, and for the duration of the Term, the Town will grant to Campbell-McLennan the exclusive right and license to name the Town of Sedgewick Portable Staging System. The Naming Rights granted hereunder will include the right of Campbell-McLennan to have their Facility Mark and or the Facility Graphic Logo prominently displayed as follows:
 - 1) on the front face of the staging during all use (no larger than 8' wide by 4' high);
 - 2) on the east side of the Wild Rose Co-op Recreation Centre (no larger than 18' wide by 3' high or equal area);
 - 3) above the north entrance of the Wild Rose Co-op Recreation Centre (no larger than 12' wide by 2' high or equal area);
 - 4) on the Town of Sedgewick Hwy 13 pylon sign with backlit signage facing both east and west in the dimensions of 8' wide by 2' high.
 - b) The Town of Sedgewick Portable Staging System is defined as follows:
 - One (1) 28' x 32' executive stage at 60" height with skirting.
 - Depending on event requirements, the stage may be

configured to various sizes which may be less than stated above.

- 2. Term**

The term (the "Term") of the Sponsorship Agreement shall be for a period of five (5) years commencing July 1, 2018 (the "Effective Date"). Campbell-McLennan shall have first right of refusal to extend the agreement for a term and annual fee agreed upon by both parties.
- 3. Fees**

In consideration for the rights and licenses granted to Campbell-McLennan in the Sponsorship Agreement, Campbell-McLennan shall pay to the Town the amount of \$25,000 plus GST as follows:

 - \$5000 plus GST each year for 5 years due within 30 days of July 1st each year beginning July 1st, 2018.
- 4. Mutual Obligations**

Immediately upon signing this LOA, Campbell-McLennan and the Town shall work diligently and in good faith to settle the Sponsorship Agreement.

In addition, Campbell-McLennan and the Town shall commence work to produce a Graphic Logo (the "Facility Graphic Logo"), comprised of the Facility Mark and such other trademarks of Campbell-McLennan Chrysler as the parties may reasonably agree, to be used in connection with the Naming Rights granted in the Sponsorship Agreement.

Campbell-McLennan shall be responsible for all costs to produce and maintain the signage referred to in this agreement
- 5. Exclusive Negotiation**

Upon execution of this LOA and until the Sponsorship Agreement is signed, the Town nor its representative shall not directly or indirectly solicit, initiate or encourage submission of proposals or offers from any third party relating to the Naming Rights.
- 6. Supply of future Vehicles**

The Town of Sedgewick is committed to purchasing a new pickup truck in 2018, 2020 and 2023. Campbell-McLennan will have first opportunity to supply these vehicles to the Town of Sedgewick at a price that is competitive with other local dealerships. Purchases will be as follows:

 - One (1) new Dodge Ram 1500 pickup truck (white in color) or comparable model in 2018
 - One (1) new Dodge Ram 1500 pickup truck (white in color) or comparable model in 2020
 - One (1) new Dodge Ram 1500 pickup truck (white in color) or comparable model in 2023

At a minimum these trucks will include:

 - power windows

- power locks
- air conditioning
- tilt
- cruise
- roof-top safety light or similar
- remote start
- Towing package to 7,700lbs

8. **Termination** Should either party perceive a breach of this contract, the contract may be terminated by the complainant party by providing 30 days written notice to the other party.
7. **Transaction Fees and Documents** Each of the parties will bear its own expenses in connection with preparation and review of this LOA, the Sponsorship Agreement and any other documents relating to the transactions contemplated hereby.

I, WES CAMPBELL, affirm that I possess the authority to represent Campbell-McLennan in this agreement and do thereby agree with all terms of this agreement on this 25 day of JUNE (month), 2018

Cambell-McLennan Chrysler

Town of Sedgewick

Signature

Signature

Print Name

Print Name

Date

Date



TOWN OF SEDGEWICK

REQUEST FOR DECISION

JUNE 25, 2018

PYLON SIGN ADVERTISING SPOT #2

PYLON SIGN ADVERTISING SPOT #2

EXECUTIVE SUMMARY

Sedgewick IDA Pharmacy has accepted an agreement to purchase lightbox advertising on the new pylon sign.

BACKGROUND

The five year agreement includes the following terms:

- The sponsor receives 2' by 8' of two-sided advertising space on the lightbox portion of the pylon sign (spot #2).
- The sponsor is responsible for the cost of producing the sign.
- In return the Town would receive \$1000 per year over the next five years.

BUDGET IMPLICATIONS

\$5000 over five years

ALTERNATIVES

1. Council may approve entering into a five year agreement with Sedgewick IDA Pharmacy for lightbox advertising on the Hwy 13 pylon sign for \$5,000.
2. Council may decide not to enter into the agreement.

RECOMMENDATION

1. Council may approve entering into a five year agreement with Sedgewick IDA Pharmacy for lightbox advertising on the Hwy 13 pylon sign for \$5,000.

ATTACHMENTS

1. Pylon sign advertising agreement

LETTER OF AGREEMENT

THIS AGREEMENT MADE IN DUPLICATE THIS 20TH DAY OF June, 2018

BETWEEN

THE TOWN OF SEDGEWICK
(Hereinafter called the "Town")

AND

SEDEWICK IDA PHARMACY
(Hereinafter called "IDA Pharmacy")

This letter of agreement ("LOA") sets out the terms and conditions by which IDA Pharmacy is to acquire from the Town sponsorship signage on the Highway 13 pylon sign. Specifically, this LOA sets forth certain terms and conditions that are proposed to be included in a Sponsorship Agreement between the parties with respect to the signage (the "Sponsorship Agreement".)

This LOA Shall remain open for acceptance until Monday, June 25th, 2018 at 1:00 pm (CST), at which point it shall be automatically revoked without any further action or notice by the Town.

All references to currency in this LOA are stated in Canadian dollars.

- 1. Sponsorship** Upon the Effective Date of the Sponsorship Agreement, and for the duration of the Term, the Town will grant to IDA Pharmacy the exclusive right and license to have their Facility Mark and or the Facility Graphic Logo prominently displayed on the Town of Sedgewick Hwy 13 pylon sign with backlit signage facing both east and west in the dimensions of 8' wide by 2' high.
- 2. Term** The term (the "Term") of the Sponsorship Agreement shall be for a period of five (5) years commencing July 1, 2018 (the "Effective Date") and ending July 1st, 2023. IDA Pharmacy shall have first right of refusal to extend the agreement for a term and annual fee agreed upon by both parties.
- 3. Fees** In consideration for the rights and licenses granted to IDA Pharmacy in the Sponsorship Agreement, IDA Pharmacy shall pay to the Town the amount of \$5000 plus GST as follows:
 - \$1000 plus GST each year for 5 years due within 30 days of July 1st each year beginning July 1st, 2018.

4. **Mutual Obligations** Immediately upon signing this LOA, IDA Pharmacy and the Town shall work diligently and in good faith to settle the Sponsorship Agreement.

In addition, IDA Pharmacy and the Town shall commence work to produce a Graphic Logo (the "Facility Graphic Logo"), comprised of the Facility Mark and such other trademarks of IDA Pharmacy as the parties may reasonably agree, to be used in connection with the Sponsorship Rights granted in the Sponsorship Agreement.

IDA Pharmacy shall be responsible for all costs to produce and maintain the signage referred to in this agreement

5. **Exclusive Negotiation** Upon execution of this LOA and until the Sponsorship Agreement is signed, the Town nor its representative shall not directly or indirectly solicit, initiate or encourage submission of proposals or offers from any third party relating to the same signage.
6. **Transaction Fees and Documents** Each of the parties will bear its own expenses in connection with preparation and review of this LOA, the Sponsorship Agreement and any other documents relating to the transactions contemplated hereby.

I, Dave Zinck, affirm that I possess the authority to represent IDA Pharmacy in this agreement and do thereby agree with all terms of this agreement on this 20th day of June (month), 2018

IDA Pharmacy

Town of Sedgewick

Signature

Signature

Print Name

Print Name

Date

Date